### CONSUMING SPACE

## Consuming Space Placing Consumption in Perspective

Edited by

MICHAEL K. GOODMAN King's College London, UK

DAVID GOODMAN University of California, Santa Cruz, USA

> MICHAEL REDCLIFT King's College London, UK

# ASHGATE

© Michael K. Goodman, David Goodman and Michael Redclift 2010

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without the prior permission of the publisher.

Michael K. Goodman, David Goodman and Michael Redclift have asserted their right under the Copyright, Designs and Patents Act, 1988, to be identified as the editors of this work.

Published by Ashgate Publishing Limited Wey Court East Union Road Farnham Surrey, GU9 7PT England

Ashgate Publishing Company Suite 420 101 Cherry Street Burlington VT 05401-4405 USA

www.ashgate.com

#### British Library Cataloguing in Publication Data

Consuming space : placing consumption in perspective.

1. Consumption (Economics) 2. Social ecology.

I. Goodman, Michael K., 1969- II. Goodman, David, 1938-

III. Redclift, M. R. 306.3-dc22

#### Library of Congress Cataloging-in-Publication Data

Consuming space : placing consumption in perspective / edited by Michael K. Goodman, David Goodman and Michael Redclift.

p. cm.

Includes bibliographical references and index. ISBN 978-0-7546-7229-6 (hardback) -- ISBN 978-0-7546-8911-9 (ebook) 1. Human geography. 2. Human territoriality. 3. Spatial behavior. 4. Consumption (Economics) I. Goodman, Michael K., 1969- II. Goodman, David. III. Redclift, M. R. GF41.C5748 2010 304.2--dc22

2009037679

ISBN 9780754672296 (hbk) ISBN 9780754689119 (ebk)



Printed and bound in Great Britain by MPG Books Group, UK

1		1
2		2
3	Contents	3
4		4
5		5
6		6
7		7
8	List of Figures	vii 8
9	List of Contributors	ix 9
10	Preface	<i>xi</i> 10
11	Acknowledgements	<i>xiii</i> 11
12		12
13		13
14	INTRODUCTION – GROUNDING CONSUMING SPACE	14
15		15
16	1 Introduction: Situating Consumption, Space and Place	3 16
17	Michael K. Goodman, David Goodman and Michael Redclift	17
18		18
19		41 19
20	Frank Trentmann	20
21		21
22	3 The Seduction of Space	57 22
23	David B. Clarke	23
24		24
25	PART I – THE CONSUMPTION OF SPACE AND PLACE	25
26		26
27	4 Frontier Spaces of Production and Consumption:	27
28	Surfaces, Appearances and Representations on the 'Mayan Riviera'	81 28
29	Michael Redclift	29
30		30
31	5 Recognition and Redistribution in the Renegotiation of Rural Space:	31
32	The Dynamics of Aesthetic and Ethical Critiques	97 32
33	John Wilkinson	33
34		34
35	PART II – CONSUMPTION IN SPACE AND PLACE	35
36	*	36
37	6 Ethical Campaigning and Buyer-Driven Commodity Chains:	37
38	Transforming Retailers' Purchasing Practices?	123 38
39	Alex Hughes, Neil Wrigley and Martin Buttle	39
40		40
41	7 The Cultural Economy of the Boutique Hotel:	41
42		147 42
43	Donald McNeill and Kim McNamara	43
44		44

Consuming Space

1 2	PART	III – CONSUMPTION AS CONNECTION/ DISCONNECTION/RECONNECTION		1 2
2		DISCONNECTION/RECONNECTION		2
4 5 6 7	8	Manufacturing Meaning along the Chicken Supply Chain: Consumer Anxiety and the Spaces of Production <i>Peter Jackson, Neil Ward and Polly Russell</i>	163	4 5 6 7
8 9 10 11	9	Place and Space in Alternative Food Networks: Connecting Production and Consumption David Goodman	189	8 9 10 11
12 13 14		IV – CONSUMPTION AS PRODUCTION AND PRODUCTION AS CONSUMPTION		12 13 14
15 16 17 18	10	Creating Palate Geographies: Chilean Wine and UK Consumption Spaces Robert N. Gwynne	215	15 16 17 18
19 20 21 22	11	Consuming Burmese Teak: Anatomy of a Violent Luxury Resource Raymond L. Bryant	239	19 20 21 22
23 24 25 26 27	12	Space for Change or Changing Spaces: Exploiting Virtual Spaces of Consumption Angus Laing, Terry Newholm and Gill Hogg	257	23
28 29 30 31 32 33	Index		277	28 29 30 31 32 33
34 35 36 37 38				34 35 36 37 38
39 40 41 42				39 40 41 42
43 44				43 44

vi

1				1
2				2
3		List of Figures		3
4		C C		4
5				5
6				6
7				7
8	3.1	The <i>vel</i> of alienation	64	8
9				9
10	8.1	Contemporary broiler shed	166	10
11	8.2	Domestic chicken production, c. 1925	166	11
12	8.3	Intensive chicken hatchery, 1970s	171	12
13				13
14	9.1	Maps of two London 'foodie neighbourhoods'	203	14
15				15
16	10.1	Hierarchical ranking and the price, quality, effort and		16
17		risk classification for consumers of Chilean wine products		17
18		in the UK market	221	18
19	10.2	Chilean wine: Value downstream to UK market	225	19
20	10.3	Chile's main wine regions	229	20
21		J. J		21
22	12.1	The 'balancing paradigm' in healthcare	260	22
23	12.2	Settled spaces	271	23
24	12.3	Contested spaces	272	24
25		1		25
26				26
27				27
28				28
29				29
30				30
31				31
32				32
33				33
34				34
35				35
36				36
37				37
38				38
39				39
40				40
41				41
42				42
43				43
44				44
• •				

1		1
2		2
3	List of Contributors	3
4		4
5		5
6		6
7		7
8	Raymond L. Bryant – Department of Geography, King's College London.	8
9		9
10	Martin Buttle – Impactt Limited, London.	10
11		11
12	David B. Clarke - School of the Environment and Society, Swansea University,	12
	Wales.	13
14		14
15	Robert N. Gwynne - School of Geography, Earth and Environmental Science,	15
	University of Birmingham.	16
17		17
	David Goodman - Environmental Studies Department (Professor Emeritus) and	
	Department of Geography, King's College London (Visiting Professor).	19
20		20
	Michael K. Goodman – Department of Geography, King's College London.	21
22	Mitenael IX Soouman Department of Soography, Tring 5 contege Bondon.	22
	Gill Hogg - School of Management and Languages, Herriot-Watt University,	
	Edinburgh.	24
25	Edinourgii.	25
	Alex Hughes – School of Geography, Politics and Sociology, Newcastle University.	26
27	The rughes school of Geography, I onlies and Sociology, Newcastle on versity.	27
	Peter Jackson – Department of Geography, University of Sheffield.	28
29	reter vackson Department of Geography, Oniversity of Shemeid.	29
	Angus Laing – Department of Management, University of Glasgow.	30
31	ringus Laing Department of Munugement, Oniversity of Glasgow.	31
	Kim McNamara – Urban Research Centre, University of Western Sydney.	32
33	ixin wervanara orban research cente, oniversity of western sydney.	33
	Donald McNeill – Urban Research Centre, University of Western Sydney.	34
35	bonard wielvem – oroan Research Centre, oniversity of western Sydney.	35
	Terry Newholm – Manchester Business School, University of Manchester.	36
37	reny newnorm – manenester Dusiness School, Oniversity of Manenester.	37
	Michael Redclift – Department of Geography, King's College London.	38
	Michael Reuchit – Department of Geography, King's Conege London.	
39	Dolly Duggell The Dritigh Library London	39 40
40 41	Polly Russell – The British Library, London.	40
	Front Trontmann Cohool of History Classics and Aschoolary District	41
	Frank Trentmann – School of History, Classics and Archaeology, Birkbeck	
	College, University of London.	43
44		44

### Consuming Space

1 2	Neil Ward – Centre for Rural Economy, University of Newcastle.	1 2
3	<b>John Wilkinson</b> – Department of Development, Agriculture and Society, Federal Rural University, Rio de Janeiro.	2 3 4
5		5
	Neil Wrigley – School of Geography, University of Southampton.	6
7		7
8		8
9 10		9 10
11		11
12		12
13		13
14		14
15		15
16		16
17		17
18		18
19 20		19 20
20		20
22		22
23		23
24		24
25		25
26		26
27		27
28 29		28 29
30		30
31		31
32		32
33		33
34		34
35		35
36		36
37 38		37 38
30 39		39
40		40
41		41
42		42
43		43
44		44

х

## Preface

- 1 2 3
- 4
- 4
- 5
- 6 7

5 6 7

1

2

3

4

8 Exploring and understanding the relational ties between and within space, place 8 9 and consumption provides important insights into some of the most powerful 9 10 forces and processes constructing the social and material worlds of contemporary 10 11 societies. We 'produce' and 'consume' space just as we 'produce' and 'consume' 11 12 nature in the development of economic relations. Space and place are made and 12 13 remade, produced and re-produced through the iterative processes, iconographies, 13 14 and materialities of consumption. According to these perspectives, 'space' has 14 15 historically represented a challenge for capitalism and capitalism eventually filled 15 16 it with the desiderata of late modernity's 'fetish' for fetishes: commercial imagery, 16 17 brands and logos. Space has subsequently become occupied with images that we 17 18 construct, or are constructed for us, to encourage the growth of the commodity 18 19 form and commodity cultures. Yet, space is never a passive location—as the site 19 20 for social activity—but, in the form of *social space*, it is the means through which 20 21 economic and political systems establish hegemony and gain legitimacy. 21

In effect, the 'making' of space is part of the process through which societies 22 transform nature and allocate consumption. This implies contradictions, which 23 the market cannot easily solve, as social space is a unitary yet contingent concept 24 embodying the *physical, the mental and the social*. In other words, space draws 25 together different facets of the material and the cultural. Yet, simultaneously, the 26 concepts of space exist within our heads as a function of mental processes. Thus, 27 the *space of social practice* is occupied by sensory phenomena, including products 28 of the imagination, such as projects and projections, symbols and utopias, which 29 describe and contain consumption cultures.

On this reading, space is a highly complex concept that embodies and is 31 32 embodied by cultural as well as physical properties and cannot be understood 32 33 unless these interrelationships are recognized and disentangled. In addition, 33 34 since the construction of space is an active, contested and transitive process, 34 35 involving cultural meanings as well as territorial dimensions, it is best seen as 35 36 a process linked to the development of societies themselves and as a thoroughly 36 37 negotiated topographical project and outcome. Overall, then, the redrawing of 37 38 space in physical terms and the construction of social space have given 'rise to 38 39 a very specific dialectic' as Lefebvre would have it, especially with respect to 39 40 consumption and its varied and entangled processes.

41 One of the central ideas in thinking about space and consumption together 41 42 is that they often appear to have taken on a reality of their own within capitalist 42 43 society. Space is regularly divested of its social nature and consumption can 43 44 fall along a shifting spectrum, from spaces of intended political meaning, to 44 1 ambivalence, to pure and essentialized spaces of pleasure. The relationships among 1 2 consumption, space and place can indeed be a mystification since attention is often 2 paid to *appearances*, rather than materiality, and both historical and contemporary 3 3 4 analysis fails to capture the social forces that actually produce space. Thinking 4 about consumption and space sometimes suffers from the *illusion of transparency*, 5 5 which places the design of space in the foreground, and serves to hide the shadows 6 6 behind the light, representing space as an 'innocent' domain. Hence ideas like 7 7 those of 'discovery', 'settlement', and 'ethical consumption' can be reinterpreted, 8 8 from this perspective, as ways of concealing as much as they reveal. 9 9

10 Space and place thus are contingent material and cultural categories, socially 10 11 constructed and emergent, evolving with the dynamic interactions of production 11 and consumption and their changing scalar dimensions. This constructed, emergent 12 12 13 nature draws theoretical attention to the 'making' and 'remaking' of space and 13 place as the social relations of production and consumption unfold. The analytical 14 14 15 challenge is to understand both the social forces and power relations at the 15 16 moment of 'making', as represented by the emergence of a coherent, contingently 16 17 stable ordering of spatial and place-based structures and social practices, and the 17 18 dynamic, contested processes of transition and reconfiguration. An understanding 18 19 that the production and consumption of space and place over time have been 19 geographically embedded in changing power relations and social struggle reveals 20 20 21 what John Agnew describes as the 'historicity of spatiality'. Such historical 21 22 embeddedness, and the corollary that space and place are active social processes 22 23 always in formation, not preordained, 'purified' entities, is a prominent theme of a 23 number of contributions to this volume. 24 24

25 Yet, one of the central questions the volume seeks to address is the following: 25 26 how do cultures of consumption discover and rediscover space, and how do 26 27 they construct and reconstruct *place* at different periods and in different ways? 27 28 This question and the preceding set of ideas were put to the authors, either as 28 participants of a seminar series in the Department of Geography, King's College 29 29 30 London in 2006 or as subsequently invited contributors, as a challenge rather 30 31 than a set of axioms to give maximum intellectual space in which to grapple with 31 32 these ideas. The overarching project of the volume is to tease out the implications 32 33 of conceptualizing consumption as a spatial, increasingly globally-scaled, yet 33 34 intensely localized activity. Similarly, one of the aims here is the development 34 35 of integrative approaches that articulate the relational and iterative processes 35 36 involved in the production of space and place and their consumption. Thus, 36 37 this volume brings together a varied, engaging and novel array of chapters to 37 38 explore the spatiality and placed nature of consumption and its role in structuring 38 39 contemporary capitalist political economies. 39 40 40 41 41

42 42 43 43 44 44

xii

1		1
2	Aalznowladgements	2
3	Acknowledgements	3
4 5		4 5
6		6
7		7
-	The editors would like to thank the ESRC/AHRC Cultures of Consumption	8
	Programme for its contribution to the original seminar series from which the	
	majority of the volume's chapters emerged. In particular, we would like to	
11	acknowledge Frank Trentmann for his generosity and for agreeing to lead off the	11
12	seminar programme; his excellent contribution definitely set the tone for the rest	12
	of the series. We would like to thank Val Rose, Katy Low and Aimée Feenan	
	at Ashgate for their enthusiasm and patience with the book and Mike Raco for	
	his comments on the introductory chapter. Finally, Mike Goodman would like to	
	personally thank his co-editors—but especially the authors—for their hard work,	
	perseverance and fortitude in seeing this project through to its end, especially	
	since the production of the volume occurred in the midst of the birth of his second shild Wratt to whom we dedicate this volume.	
20	child, Wyatt, to whom we dedicate this volume.	19 20
21		20
22		22
23		23
24		24
25		25
26		26
27		27
28		28
29		29
30		30
31 32		31 32
33		33
34		34
35		35
36	•	36
37		37
38		38
39		39
40		40
41 42		41 42
42 43		42 43
43 44		43 44
		-7-7