

Boats and vessels on underwater wings with propulsor of oscillatory type

Problems of water transport

Existing types of vessels have many disadvantages: high price, high fuel consumption, low speed and low maneuverability, etc.

In the last decade, the creation vessels of a new type (hydrofoils, ekranoplanes, etc.) did not solved the problem with the profitability of cargo transportation on these vessels, maneuverability, etc.

The main reason of the absence of progress in creating more advanced vessels is that all developments are based on a stationary hydromechanics.

Transition to the establishment of vessels using modes of oscillatory hydrodynamics can provide significant economic, maneuverable, and other advantages compared to modern vessels, using a stationary hydrodynamics.

We propose to apply an oscillatory hydrodynamics in the development of boats and vessels of new generation.





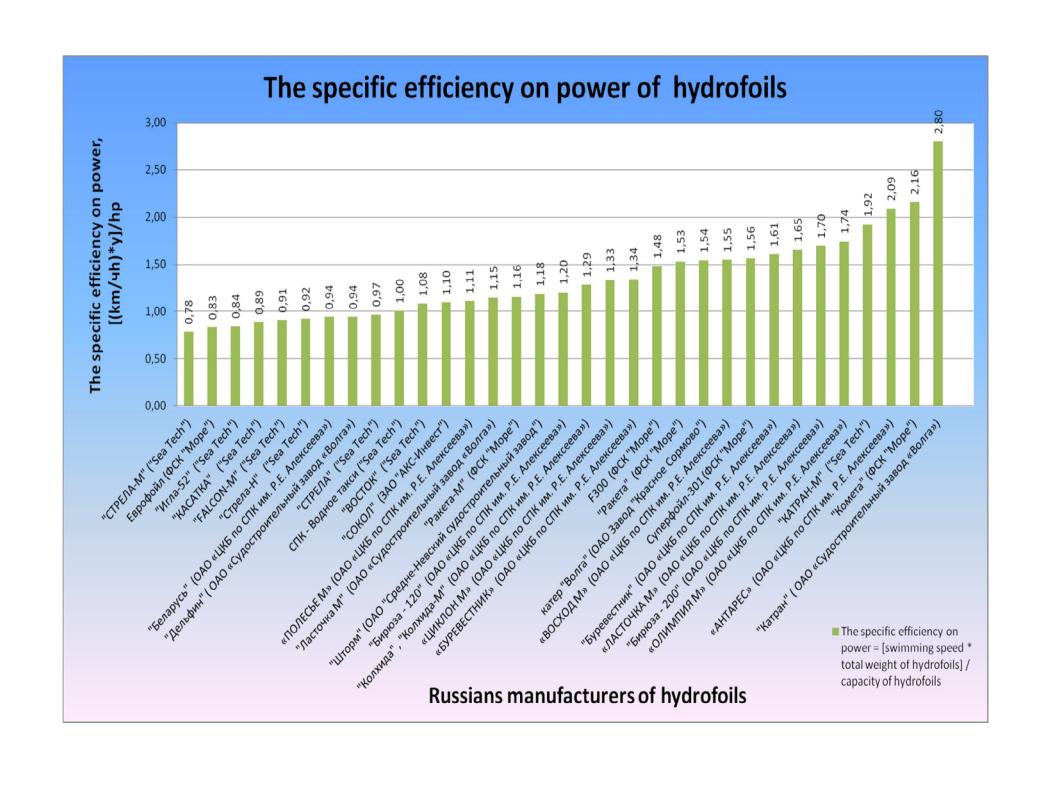


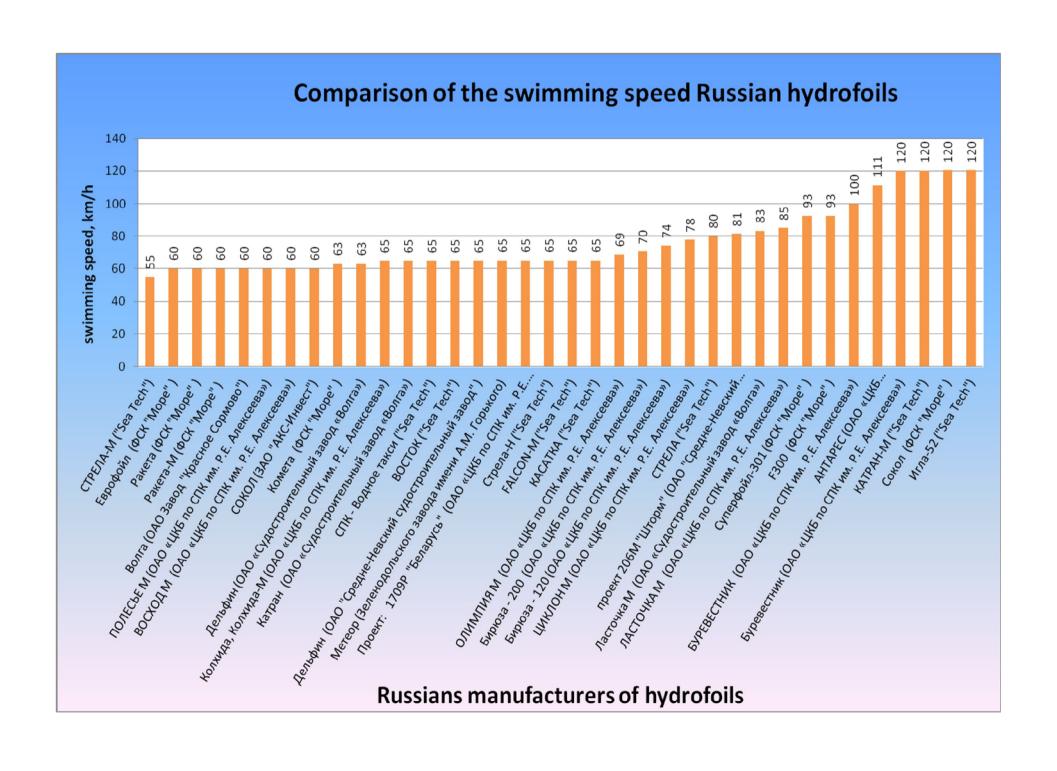
We have gathered a large database of hydrofoils and their characteristics are listed below.

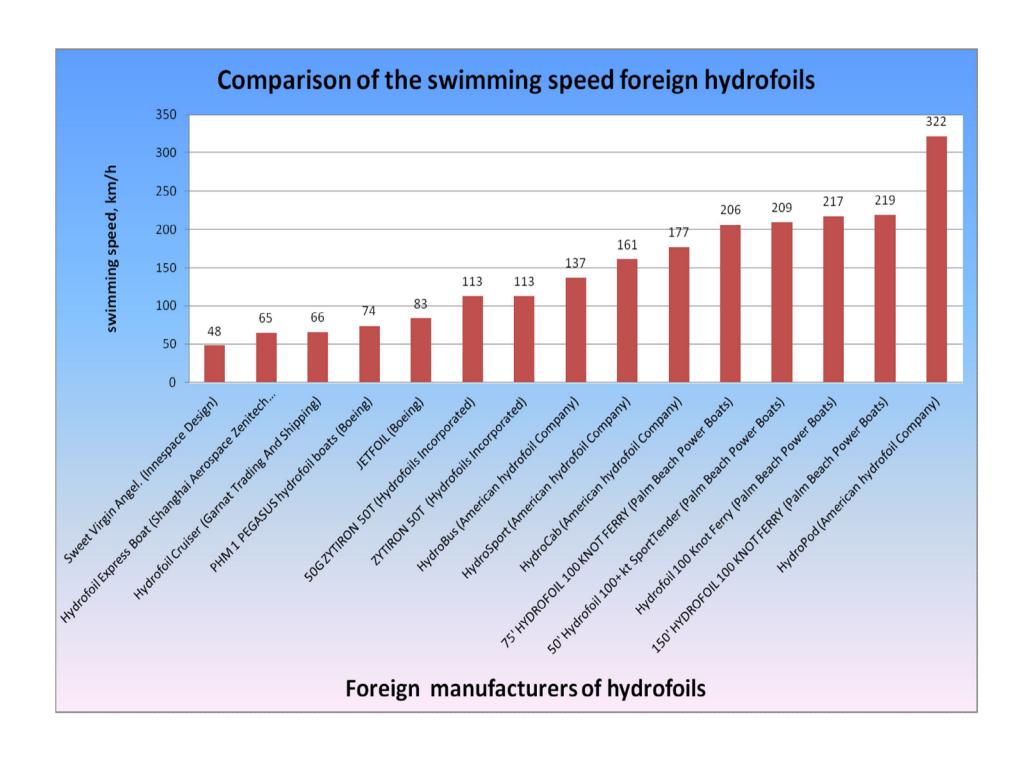
The specific efficiency is used as the main characteristic (vessel speed*vessel weight). Other characteristics are the specific efficiency on the power and specific efficiency on the payload of hydrofoils.

The histograms of these characteristics of hydrofoils are listed below.

Unfortunately, many companies give incomplete information about their hydrofoils, so the histogram shows only those hydrofoils, which had all the necessary characteristics.







Conclusion

Based on the analysis and histograms it can be concluded that the existing types of boats and hydrofoils have a number of significant disadvantages:

- low profitability;
- complex and heavy power drive for propulsors;
- long running start for exit on the underwater wings;
- bad passability;
- bad controllability at small speeds;
- high levels of noise.

But they are used because hydrofoils of better quality are absent.

Our offers

We offer to develop a hydrofoil boat, which have not pushing screw, but instead uses an oscillating slat.

The oscillating slat provides thrust and the same time increases lift force on a fixed wing and reduces its hydrodynamic resistance (KNOW HOW).

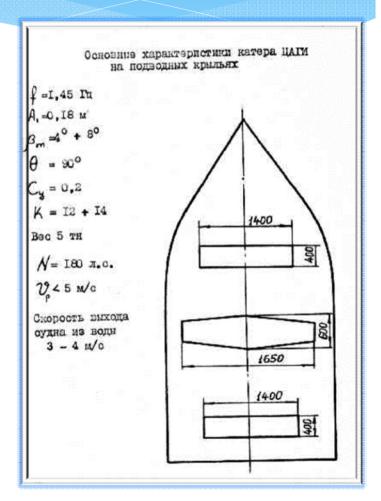
Improved manageability at low speeds and on the spot, a large economy.

Propulsor for the hydrofoils

Boats on underwater oscillating wings developed in the branch of Central Aerohydrodynamic Institute under the direction of Grebeshov. The boat had four oscillating wings, who created both thrust and lift force.

During the test boat overclocked and left under water due to improper installation of angle attack.

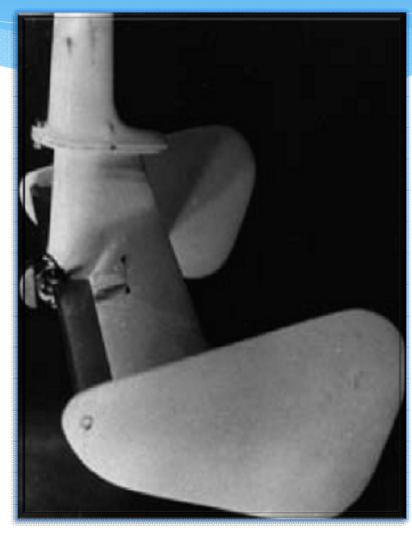


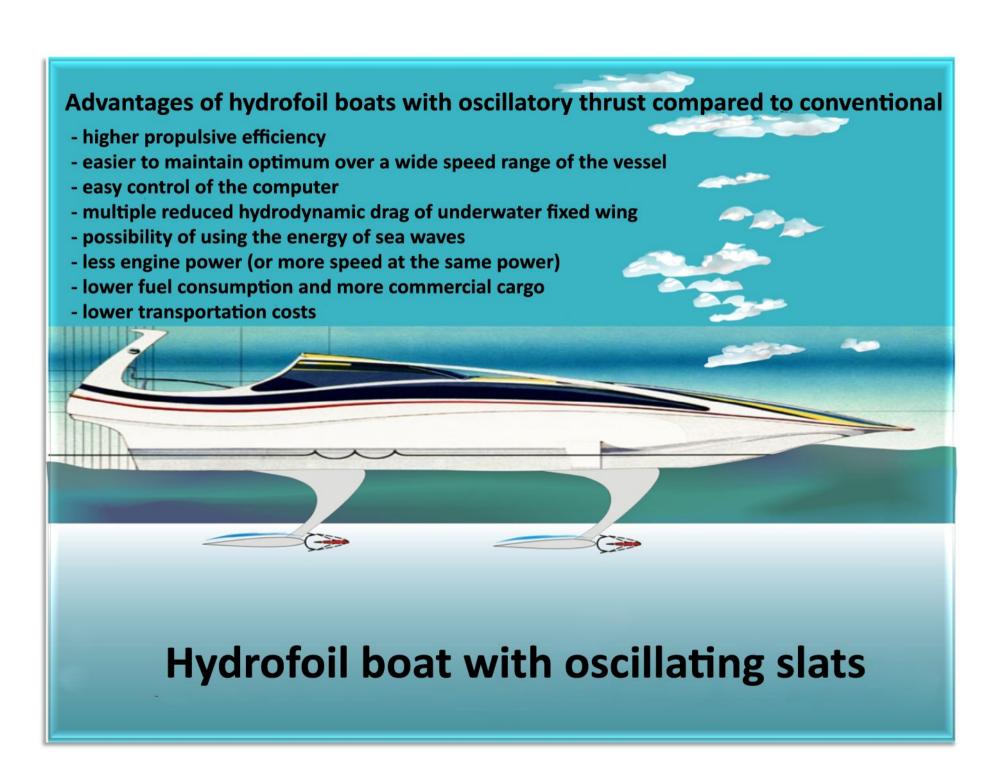


Propulsor - underwater wing with an oscillating slat

Pendant propulsor for the boat was designed and manufactured by Boldyrev in another branch of Central Aerohydrodynamic Institute .

The driving force induces an oscillating wing slat and fixed wing (on which suction force appears).





Marketing and Market Overview

The market of raw materials, materials and components.

Components, materials and raw materials necessary for the manufacture of hydrofoil boats with oscillating wings, are available in the market.

Competition on the sales market

Necessity in efficient and maneuvering high-speed vessels is very high. At the same time produced in the world hydrofoils are expensive and have many other disadvantages. Therefore, they are not in great demand.

Offered by us type of boat (in a subsequent court) has a number of significant advantages over existing types of boats and ships. Therefore, our boat will displace of traditional boats and hydrofoils from the market.

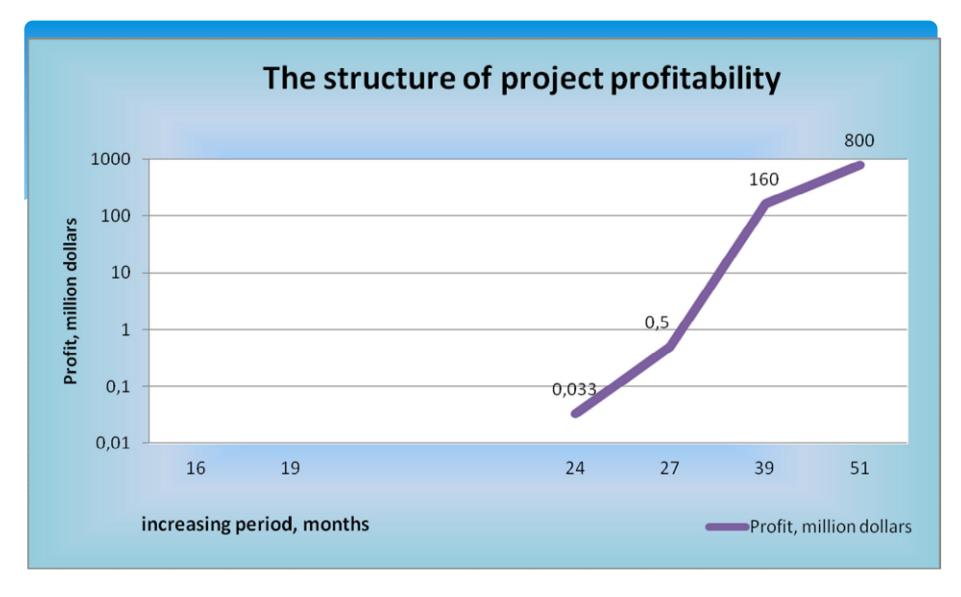
At present on the market, there are more than 100 companies (Russian and international), which produce hydrofoil boats. Each year, one company produces an average of about 100 units. If a boat that will be 2 times more economical will appear on this market then all market will pass on this type of boat. and it is 10000 units a year at least.

Competitive advantages

| Hydrofoil | Hydrofoil boat with the ordinary | Hydrofoil boat with propulsor of | | | | |
|-------------------|----------------------------------|--------------------------------------|--|--|--|--|
| characteristics | propulsor | oscillatory type | | | | |
| | propared | osomatory type | | | | |
| | | | | | | |
| Steering | bad controllability at small | High maneuverability for any | | | | |
| | speeds | speeds | | | | |
| Engine | The usual internal | internal combustion engine less | | | | |
| | combustion engine paired | power (2 times) paired with oil | | | | |
| | with reducer | pump | | | | |
| Dayran daiya | | | | | | |
| Power drive | mechanic | hydraulic | | | | |
| Placement of | Next to the screw | in any convenient place, thanks to | | | | |
| power equipment | | a hydraulic pipelines | | | | |
| | | a ny araamo procurso | | | | |
| | | | | | | |
| Efficiency of | low | high | | | | |
| movement | | | | | | |
| Ecological safety | Screws are a danger to the | Oscillating slats are much safer for | | | | |
| | | • | | | | |
| | aquatic flora and fauna, as | people, fish, algae, etc. | | | | |
| | well as for human | | | | | |
| | | | | | | |

Business plan of development and serial production of boats on underwater wings with propulsor of oscillatory type

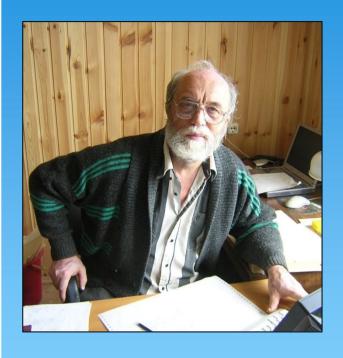
| Name of the stage | Duration of the stage, months | Unit cost, million dollars | Quantity, pcs | Expenses, million dollars | Selling price per unit, million dollars | Revenues from sales, million dollars | Profit/ Loss, million dollars | Net profit/ loss, million dollars |
|---|-------------------------------------|----------------------------------|------------------|---------------------------------|---|---|--|---|
| R&D of boat for 4 people | 16 | 0 | 0 | 2 | 0 | 0 | -2 | -2 |
| International marketing | 3 | 0 | 0 | 0,033 | 0 | 0 | -0,033 | -0,033 |
| Payment of Know-How | 0 | 0 | 0 | 0,33 | 0 | 0 | -0,33 | -0,33 |
| Payment of patent | 0 | 0 | 0 | 16,7 | 0 | 0 | -16,7 | -16,7 |
| Production of the 1st batch of boats | 5 | 0,01 | 5 | 0,05 | 0,017 | 0,08 | 0,033 | 0,027 |
| Production of the 2nd batch of boats | 3 | 0,007 | 50 | 0,33 | 0,017 | 0,83 | 0,5 | 0,41 |
| Serial production of boats, 1st year | 12 | 0,004 | 10000 | 40 | 0,02 | 200 | 160 | 131,2 |
| Serial production of boats, 2nd year | 12 | 0,004 | 50000 | 200 | 0,02 | 1000 | 800 | 656 |
| Total: | 51 | | 60 055 | 259 | | 1 201 | 941 | 769 |
| Profitability (ratio of net profit to all expenses), % | | | | | | | | 296 |
| The ratio of cost of R & D to the serial selling price of boat for 4 people | | | | | | | | 100 |



The graph shows that investments in boat for 4 people start paying off from 24 months from the beginning of investment in R&D.

Profit after 4 years will be around 800 million dollars.

Contacts



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Presentation was prepared by Julia Bulanova, Marketing Specialist

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